



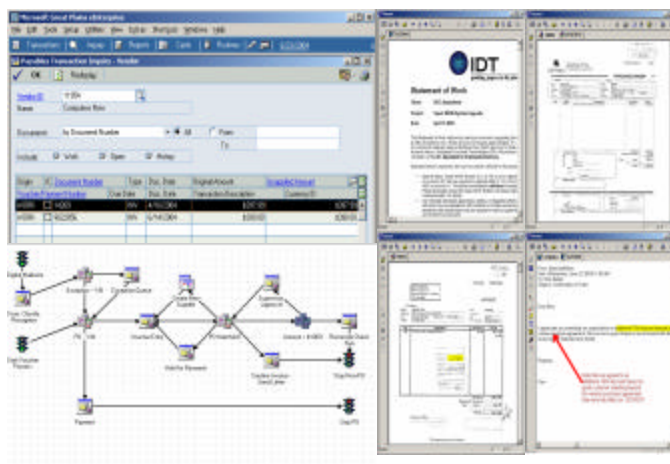
## Background of IDT, Inc.

Founded in 1992, [IDT](#) (Integrated Document Technologies) has assisted leading organizations such as Abbott Laboratories, Aon, Inc., Midas, Inc., Shure, Inc., Textron, Inc., Roundy's, HSBC, and many others eliminate paper at its source, improve operational efficiencies, mitigate organizational risk and achieve corporate compliance. IDT achieves these results by offering comprehensive consulting services and a full line of enterprise content management, data and image capture, and process automation products.

While cash still remains king in business today, "content" certainly runs a close second. Every financial transaction must have supporting evidence to substantiate its authenticity. Supporting evidence includes every day business documents like Purchase Orders, Medical Records, Invoices, Emails, Master Purchase Agreements, Price Letters, Change Orders, Shipping Documents, etc.

Such documents are commonly linked back (file folders, copies, paper clips and staples) to the financial transaction in question using precious people resources and manual, error prone filing techniques. Those ancient, however commonly used practices usually result in forever lost or misfiled documents and with costly consequences. Contrast a similar retrieval/matching scenario however, using IDT's solution: evidentiary documents are presented in electronic form *automatically* with the click of the mouse directly from within the context of the ERP or CRM solution - providing the employee, internal and/or external auditor with evidence needed to substantiate the transaction.

**IDT Complete™** - When a customer is considering implementing an Enterprise Content Management (ECM) System or evaluating new financial or Enterprise Resource Planning (ERP) software, IDT Complete enables them to get more!



IDT Complete automates data entry into financial/ERP systems by integrating those applications with hardware/software to electronically manage paper and electronic based documents (any content). IDT Complete automates manual business processes, and addresses records management, and regulatory requirements, helping companies achieve efficiency and compliance.



**IDT Pilot Pack™** - Improved and simplified information management, faster information flow and more responsive customer service are now readily available to any organization in the first ever pre-packaged content management system – the IDT Pilot Pack.



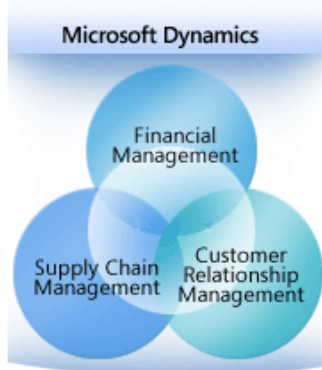
Eliminate researching, sourcing and pricing the individual components of an enterprise content management system with the Pilot Pack line of content management systems, exclusively from IDT.

This customizable system includes brand-name software and hardware, combined with all the integration services and technical support necessary to implement a fully functional content management system – without the guesswork of selecting system components individually. Companies will save money and time and gain convenience with this pre-planned, comprehensive system designed and serviced by one expert source, IDT.

IDT's Pilot Pack solution offering works with leading industry partners such as: Microsoft, Stellant, Kofax, Captaris, Laserfiche, FileBound, EMC and Kodak; ensuring that our customers have all the necessary components to achieve operational efficiency and corporate compliance.

## Background of IDT Consulting, Inc.

[IDT Consulting](#) offers small to mid-market companies in a variety of industries back office and front office solutions that take traditional Enterprise Resource Planning (ERP) and Customer Relationship Management (CRM) software capabilities to the next level with the addition of content management and process automation tools available from IDT. IDT brings forth to small and mid-market companies the very same technology used by Global 2000 customers for years – but at a lower price point.



IDT Consulting provides ERP and CRM systems currently based on software from [Microsoft Dynamics™](#). Microsoft Dynamics line of integrated, adaptable business management solutions enable people to make important business decisions with greater confidence. Microsoft Dynamics works like and with familiar Microsoft software—easing adoption and reducing the risks inherent with implementing a new solution. These solutions automate and streamline financial, customer relationship, and supply chain processes in a way that help drive business success.

A wide breadth of products and services allow companies to start small and scale their system in the future. If needs are more extensive, companies implement a system more confidently with advice from a company that understands the full field of available products and one that can customize any product to fit their business.

Full design and support services from IDT give customers a single point of contact for all aspects of their system, making it easy to establish and upgrade their integrated ERP, CRM and ECM system.



## **IDT, Inc. Solutions**

IDT solutions are comprised of server software, which provides any or all of the following services: content management, web content management, multi-site management, intranet sites, portals, document imaging, records management, compliance, document management, report management and automated workflow transaction processing. Other complimentary solutions include associated development tools, personal computers, computer servers, databases, long term storage solutions (UDO jukeboxes, SAN) document imaging scanners, professional consulting services, training, and ongoing maintenance and support contracts.

The collection of products is easy to install, use and integrate well with the end-users' existing information systems such as SAP, Dynamics GP, Oracle, J.D. Edwards, Peoplesoft, Lawson, and many others. IDT products are designed to be deployed at the departmental or workgroup level and then to scale throughout the enterprise. IDT has proven over the years that its assortment of products and services enables end-users to reduce costs, improve operational productivity and efficiency, enhance customer service, mitigate organizational risk, and achieve corporate compliance.

## **IDT Consulting, Inc. Solutions**

Whether a customer is interested in boosting their company's performance with a new ERP (Enterprise Resource Planning) and/or CRM (Customer Relationship Management) system, adding content management solutions to their existing system for additional efficiency, or exploring the combined power of both, they can gain tools to make sense of everyday business transactions with a system designed by IDT Consulting.

The collection of products from Microsoft Dynamics includes:

**Small Business Financials:** is an affordable, easy to use accounting solution for small, growing businesses that are seeking an opportunity to be more productive, effectively integrate with other software, and access vital information to make informed business decisions.

**Microsoft Dynamics GP:** provides access to decision-driving information with powerful financial and process applications that are easy to use and personalize.

**Microsoft CRM:** offers integrated Sales, Marketing and Customer Service modules that let employees easily share information across the organization and enable businesses to implement consistent and automated processes. With Microsoft CRM, organizations now finally have the opportunity to gain a 360 degree view of their relationships with their customers, prospects and supply chain.



## IDT and IDT Consulting Clients

IDT has implemented ECM, ERP and CRM solutions for some of the most prestigious industry and service providers within the Chicago area and the nation.



## Peripherals/Components

The IDT product collection also includes other [complimentary infrastructure and component technologies](#) from:

- Bell & Howell
- Canon
- Fujitsu
- Hewlett–Packard
- Kodak
- Kofax
- Panasonic
- Plasmon



## CONSULTING SERVICES

IDT is dedicated to providing our clients with state-of-the-art *integrated* ECM, ERP and CRM based solutions. Equipped with premier management and technology consulting services, our efforts are directed towards providing our customers with integrated business solutions that will meet or exceed their needs and expectations.

### Consulting

Our strategic approach utilizes an IDT proprietary based Process Improvement methodology called, *RAPID-Start™* that is tailored to meet the needs of your organization. The foundation of the RAPID-Start™ strategy has been used successfully on hundreds of projects by our consultants. This system allows IDT to analyze your existing business processes in a cost-effective manner, without significantly interrupting daily staff activity.

#### Services

IDT provides business and computer related consulting services in the following areas:

- Managed Services
- Business systems review and process improvement
- 3-tier, SOA, Client/server migration planning and implementation
- Customized application development
- Data and process modeling
- Database design
- LAN design and installation
- Project management
- Rapid Application Development
- Workshop facilitation
- Workflow/Document Management integration



## Enterprise Content Management Software

The IDT collection of products includes award-winning document management software solutions developed by Microsoft, Stellent, EMC|Documentum, EMC|Captiva, Kofax, Captaris, and others. These premier, award-winning ECM vendors offer software solutions designed to meet the needs of diverse set of industries.

**Microsoft** offers Microsoft SharePoint Products and Technologies that facilitate collaboration within an organization and with partners and customers. Using the combined collaboration features of Microsoft Windows SharePoint Services and Microsoft Office SharePoint Portal Server 2003, users in your organization can easily create, manage, and build their own collaborative Web sites and make them available throughout the organization.

**EMC** EMC Corporation is the world leader in products, services, and solutions for information management and storage. EMC is a trusted provider of information infrastructure, helping organizations of every size around the world keep their most essential digital information protected, secure, and continuously available. With EMC content management software you can streamline the capture, processing, and distribution of all your business information – including documents, records, e-mail, Web content, images, reports, and digital assets. By utilizing policy-driven automation, EMC content management enables you to create, review, approve, and publish any piece of content in accordance with business rules. You can automate entire business processes, ensure compliance, and facilitate access to information anywhere inside and outside your organization. EMC is best known for its leading hardware and software offerings such as: CLARiiON, Symmetrix DMX, Centera, Documentum,

**Kofax** is a leading supplier of both application software and scanner enhancement products for the imaging, workflow, and document management market. Ascent Capture® 7 coupled with its award winning VRS technology is the first production capture solution that delivers a revolutionary combination of three key capabilities—Document capture, Image Quality Enhancement, Data capture, and Internet-based distributed capture in a single, low cost application.

**Stellent®** Universal Content Management offers a flexible, robust and scalable content management solution that allows employees, customers and partners to collaborate, contribute and access business content anywhere worldwide. Stellent helps companies fully maximize the value of their information and intellectual assets by bringing content, such as spreadsheets, contracts, marketing materials, CAD drawings, digital assets, records and catalogs, to the Web where it can be efficiently managed.

Stellent® Imaging and Business Process Management -- formerly the IBPM product family -- provides the solid foundation for achieving business process efficiency and maximizing investments in corporate systems. By providing the ability to proactively and automatically deliver critical business content where and when it is needed, and integrate transaction documents and information into common business processes and third party applications, Stellent Imaging and Business Process Management drives return on investment (ROI) throughout the organization.

**FileBound** is a web-based content management solution that can be accessed as an [ASP service](#) or licensed to run on your internal infrastructure. FileBound allows you to create, store, distribute, and manage all of your informational assets including active paper documents, documents and files stored off-site, documents converted to digital images and any other digital files. This is accomplished by engaging the FileBound components which include: document imaging, eforms, workflow and the



integration toolkit. The underlying architecture allows FileBound to accept any object in any format and track it anywhere. FileBound's flexibility allows it to provide measurable results in any information intensive application. The power of FileBound is its simplicity, ease of use and low cost.

Laserfiche builds on the advantages of paper documents rather than abandoning paper altogether. Documents are scanned page for page, and a high-resolution photocopy is retained online. Files can still be printed, exchanged, stored and retrieved, but these functions are just the beginning. Laserfiche adds an enormous capability advantage by giving document pages active content.

Laserfiche uses advanced OCR technology to produce ASCII text from scanned documents. Producing text with OCR unlocks the contents of your archives by allowing full-text searches as well as template field and name searches. ASCII text is an industry-standard format that is universally recognized by PCs. It allows easy data migration from one storage medium to another and guarantees the future readability of your documents despite evolving technology.

Captaris Alchemy gives organizations the power to manage and use all of their fixed content – including images, faxes, email, PDFs, and COLD – throughout the information lifecycle management (ILM) stages, with an integrated and scalable set of tools that are easy to deploy and even easier to use. Alchemy delivers a complete fixed content management system that can grow with an organization's information management needs, with modules that provide capture, workflow, document management, archiving, records management, integration, retrieval and distribution at a fraction of the cost to acquire and deploy when compared to enterprise content management suites. Alchemy systems are installed in over 10,000 organizations in more than 40 countries.



## Environments

We support systems development on various hardware and operating system platforms, including:

- Windows XP, Windows Server 2003, Vista, etc.
- Intel/AMD/Blade-Based Servers
- SQL Server 2000/2005
- Oracle (various versions)

## SOA, N-Tier, Client/Server

IDT specializes in providing leading edge N-tier, Services Oriented Architecture (SOA), .NET, as well as traditional client/server business solutions using the following tool sets:

### Operating Systems

Microsoft Windows XP  
Microsoft Windows 2003  
Microsoft Windows 2000

### Databases

MS® SQL-Server  
Oracle®  
DB2

### Programming Languages and Web Development

MS Visual Studio  
.NET Framework  
ASP.NET  
Visual Basic  
Visual C#  
Visual C++  
Visual J#  
Java™ Technology



In addition to our industry and technical expertise, our consultants use state-of-the-art planning, analysis, design, coding and testing techniques and tools.

Our senior management consultants provide in-depth of expertise in:

- Workflow analysis and simplification
- Data and data flow modeling
- Information systems planning
- Process modeling

We offer a wide selection of value-added services, such as a rapid systems development methodology specifically designed to accelerate the development of web-based applications. IDT also offers a planning methodology to help our clients successfully implement client/server technologies.

In summary, we hope you have found this information helpful. Thank you for your interest in IDT. Please feel free to contact us to answer any questions you may have at 630-875-1100.

Carol Zich  
Human Resources Manager